

LEXWORK EUA REFERRAL REPORT

CALENDAR YEAR 01 Jan – 31 Dec 2018

INWARD

Referring Member Firm	Type of Matter	Approx Fee Value (€)
Atsumi & Sakai		
De Grandpre Chait	Trademark	€3,000
AYA Law		
Barnert Egermann Illigasch Rechtsanwälte GmbH		
Gray Reed & McGraw (Daryl W. Bailey, Alexis Foster)	Commercial Dispute	€5,000
Bircham Dyson Bell		
Rayes & Fagundes Advogados	Litigation – Construction (Trinidad based client)	\$36,000
Fox Rothschild – Peter Tucci	IP security/ litigation	£10,000 (estimated fees)
Shipleigh Righton LLP	TBC	
DeWitt Ross	Employment	TBC
Tanner de Witt	Trade Mark (Discovery International)	TBC
De Grandpre Chait	M&A	
Link Legal	HNW Private client	TBC
PPR & Partners	Employment	TBC
Gray Reed	Litigation	TBC
Florent	Employment (TBC)	
Fox Rothchild	Visa	
Link Legal	'Power of Nutrition'	
Tanner de Witt	Employment	
PPR	Employment	€3,602
PPR	Data Protection	TBC

Christodoulos G. Vassiliades & Co. LLC		
Lund Elmer Sandager Denmark, referred another firm, Kirk Larsen	Corporate	Advice given free of charge
DFMG Solicitors		
Fox Rothchild	Litigation	TBC
DS Advocate		
Tanner DeWitt	Employment law: negotiations and follow up litigation against a Chinese employee spreading defamation	€ 9,000 approx
AYA Law	Corporate law	€ 3,500
MES Advocate		
Florent		
Fox Rothschild LLP	Advice on corporate & contract law	€ 750
Gray, Reed & McGraw	Advice on lease agreement	€2,500
PPR & Partner	Corporate law advice	€ 1,500
Gillespie Macandrew		
Rayes & Fagundes	corporate advisory services - healthcare	
Link Legal India Law Services	TBC	
Gugushev & Partners		
LTA Legal	Legal consequences under Bulgarian legislation on transfer of shares in Czech companies, which are owned by Bulgarian citizens.	
LTA & Partners		
Fox Rotschild LLP	Visa procedure, business contracts	\$ 2500

PPR & Partner	Corporate Law	€ 1,000
Link Legal India Law Services		
Bircham Dyson Bell LLP	Corporate	€15,000 (capped)
PPR & Partner	Corporate Advisory	€500
Whiteford, Taylor & Preston	Data Privacy	€985
Gillespie Macandrew	Real Estate	NIL
Tanner De Witt	FDI	NIL
Bircham Dyson Bell LLP	M&A	€10,080
Bircham Dyson Bell LLP	General Corporate	€1,344
PPR & Partner Pape Rauh	Contractual advice	€1000
PPR & PARTNER Pape Rauh	Employment law advice	€ 1200
PPR & PARTNER Pape Rauh	Employment law advice	€ 5000
Mandviwalla & Zafar		
Tanner de Witt	Personal Injury	€8,400
Bircham Dyson Bell	Corporate and tax advice	€90,500 in the second quarter of 2018 and up to August 2018 (fees for ordinary day-to-day advice + advice on acquisition of a company)
Porwisz i Partnerzy	International debt recovery	€ 7,000
Florent	Employment advice	€ 15,000
Oppenheim Law Firm	Due diligence and advice (corporate, administration and environmental law) on possible acquisition of properties and assets	€ 30,000
BIRCHAM DYSON BELL	LEGAL OPINION ON INTERNATIONAL NOT FOR PROFIT	€1775
TACT India Pvt. Ltd	DUE DILIGENCE (pending confirmation from client)	€1775 Pending Confirmation from client.
MVVP		
BDB	Contract	€1,000
Lund Elmer Sandager	Employment	€ 750

Massoti Berger Cassella		
Lund Elmer Sandager	Real Estate (Advice on the purchase of a property in Italy)	€ 3,500 ongoing
Oppenheim Law Firm	Due diligence and advice (corporate, administration and environmental law) on possible acquisition of properties and assets	€30,000 ongoing
Porwisz i Partnerzy	International debt recovery	€7,000 ongoing
Bircham Dyson Bell	Corporate and tax advice	€35,000 ongoing
Lund Elmer Sandager	Real Estate (Advice on the purchase of a property in Tuscany)	€3,500
Oppenheim		
Nil Return		
PPR & Partner		
Fox Rothschild LLP	Corporate Law	€ 3,000
Bircham Dyson Bell LLP	Translation/Review Lease Agreement	€600
Barnert Egermann Illigasch	IP Law	€1,500
LTA, Prague	Data Protection	€ 750
Ater Wynne, Portland	Corporate	€ 5,000
DeWitt Ross, Madison	Corporate	€ 5,000
Gray Reed & McGraw, Houston	Corporate	€ 50,000
DeWitt Ross, Madison	Commercial	€ 1,000
7Wise	Commercial Law	€ 3,500
Porwisz I Partnery		
Harter Secrest & Emery LLP	Corporate – creation of the company and legal assistance in its business	€3,100
PPR & PARTNER Pape Rauh	Information regarding product labelling in PL	€75
Stiffler & Partners		

DeWitt, Ross, Stevens	Estate, banking law	\$ 5,300
Fox Rothschild (NJ)	Estate matter - litigation	€45,360
Tanner De Witt		
Atsumi & Sakai	Legal Opinion (Corporate)	€4,320
DS Avocats	Corporate	€ 2, 712.16
DS Avocats	Corporate	€ 3,556.85
DS Avocats (Shanghai)	Corporate	€ 22,484.55
DS Avocats (Shanghai)	Corporate	€34,269
Fox Rothschild	Corporate	€ 3,911.6
AYA Law	Acquisition of Company	€14,850
DS Advocate	Employment Advise	€2,970
DS Advocate	Advise on Distribution Agreements	€11,075.00
7 Wise Advokatbyrå		
Bircham Dyson Bell	Commercial Law	€5,500
Bircham Dyson Bell	Commercial and Employment Law	€3,500
Bircham Dyson Bell	Employment Law	€2,992
	Tenant Lease	€2,316
Bing Hodneland Advokatselskap DA (prev members)	Employment Law	€1,000
Bing Hodneland Advokatselskap DA	Review of commercial contracts	€4,500
Bing Hodneland Advokatselskap DA	Commercial contracts	€700
Bing Hodneland Advokatselskap DA	Employment law	€1,110
Bing Hodneland Advokatselskap DA	Commercial Contract	€300
Lund Elmer Sandager		€1,737
PPR	Environmental Law	€2,702
PPR	Employment Contract	€2,219

Total: € 604,893

OUTBOUND

Firm Work Referred To	Type of Matter	Would You Refer Work Again (Yes/No)
Atsumi & Sakai		
Tanner de Witt	Finance	Yes
AYA Law		
DS Avocate	Corporate Law	Yes
Gray Reed	US Sanctions	
Barnert Egermann Illigasch Rechtsanwälte GmbH		
Nil Return		
Bircham Dyson Bell		
Fox Rothchild	Debt Collection	Yes
Fox Rothchild	Private Client	Yes
Mandviwalla & Zafar	Corporate	Yes
Link Legal	Corporate	Yes
Chirgwin Larreta Penafiel	Corporate	Yes
Gellis Obrasky	Employment Tribunal	Yes
Gillspie Macandrew (Fiona Cameron)	Employment	Yes
De Grandpre Chait	Commercial	Yes
Christodoulos G. Vassiliades & Co. LLC		
NIL Return		
DFMG Solicitors		

DS Advocate		
Tanner DeWitt	Setting-up limited co in HK for Chinese outbound investments to Canada	Yes
Tanner DeWitt	corporate due diligence	Yes
Tanner DeWitt	Employment law: negotiations French employee and HK company	Yes
Tanner DeWitt	Business law or corporate: project involving HK and US laws	Yes
Berger Singerman	Business law or corporate: project involving HK and US laws	N/A (no feedback, neither from prospect nor from law firm)
Tanner de Witt	Italian client having commercial dispute with HK co	Yes
Tanner de Witt	On-going work related to large acquisition in 2017 of a China business through HK (frozen food)	Yes
Tanner de Witt	Exit of French-Chinese JV in HK with China business (heating equipment)	Yes
Tanner de Witt	Renegotiation of Joint Venture in HK with China business (sports equipment distribution)	Yes
Tanner de Witt	Termination of employment contract	Yes
Florent		
Rayes & Fagundes	Advice on corp governance	Not known yet
Bircham Dyson Bell	Advice on setting up UK business	unknown
Bircham Dyson Bell	Advice on commercial contract	unknown
Rayes & Fagundes	Shareholders dispute	YES
Gillespie Macandrew		
Gugushev & Partners		
LTA Legal s.r.o		
Gugushev & Partners Law Office	Corporate law	Yes

Link Legal India Law Services		
Bircham Dyson Bell LLP	Private Client	Yes
Lund Elmer Sandager		
Masotti Berger Cassella	Purchase of Real Estate, Tuscany	Yes
Mandviwalla & Zafar		
Massoti Berger Cassella		
Fox Rotschild LLP	Potential commercial litigation	Yes
Jean Shtokal (Foster Swift Collins & Smith PC)	Software as a service master agreement	Unknown whether client proceeded
MES Advocats		
MVVP	Advice on foreign law	Yes
PPR	Company law	Yes
MVVP		
Oppenheim		
Nil Return		
PPR & Partner		
Florent	M&A	Yes
Masotti Berger Cassella	Insolvency law	Yes
Link Legal India Law Services	Corporate law	Yes
Bircham Dyson Bell LLP	Corporate law	Yes
Oppenheim Law Firm	Research company information/Due Diligence	Yes
AYA Hukuk Burosu Law Firm	Corporate law	Yes

Link Legal India Law Services	Corporate law	Yes
Oppenheim Law Firm	Research re company information	Yes
Stiffler & Partner, Switzerland	Corporate	Yes
BDB, London	Employment	Yes
Gray Reed & McGraw, Houston	US-sanctions	Yes
LTA, Prague	Corporate	Yes
Beira, Vienna	Corporate	Yes
Beira, Vienna	Commercial	Yes
Florent	Corporate Law	Yes
Rayes & Fagundes	Corporate Law	Yes
Porwisz I Partnery		
LTA Legal s.r.o	Tax & Corporate	Yes
Stiffler & Partners	Verification of the contract – Client hasn't chosen our referral finally	Yes
PPR & Partner	General advice regarding new German packaging law	Yes
Stiffler & Partners		
Gray Reed & McGraw	Recommendation for an Arbitration Firm in Lichtenstein	NA
Tanner de Witt		
MES Advocates	Immigration	TBC
Mandviwalla & Zafar		TBC
Harter Secrest	Immigration	Yes
Harter Secrest	Immigration	Yes
Martin Berman	Data Privacy Terms	
TFP Farrells	Reviewing LLP constitution	
Fox Rothschilds	Advising investments	
Bircham Dyson Bell LLP	Data Privacy Terms	Yes
Bircham Dyson Bell LLP	Reviewing LLP constitution	Yes

Bircham Dyson Bell LLP	Employment	Yes
7 Wise Advokatbyrå		